



SciencesPo.



Etudier l'influence sociale dans un réseau
par les modèles **ALAAM**

*La **diffusion** d'une norme de punitivité au sein d'une
communauté agropastorale sénégalaise*

Julien Brailly

Outils statistiques pour analyser les données de réseaux

Analyse descriptive

Mesures centrées
sur l'acteur

Etude de la
structure globale



Scores de centralité

Modèles de blocs

Analyse stochastique

Etude d'une variable
performance selon
les attributs des
acteurs et leurs
relations

Etude des effets
d'attributs non
structuraux sur
l'existence d'un lien
entre acteurs

Etude de la structure
globale par un
positionnement à
l'échelle du voisinage
relationnel



Modèles ALAAM

Modèles MRQAP

Modèles ERGM

Influence sociale et réseaux

Je suis végétarien

Approche individuelle

- Ethique
- Economique
- Santé
- Goût
- ...

Approche structurale



Dans quelle mesure mes relations, et leur regime alimentaire, influence le mien ?

Influence sociale et réseaux

Etudier l'influence sociale :

- Comportements, attitudes
- Opinions
- Choix
- Jugements
- Actions

⇒ Ensemble des attributs individuels susceptibles de changer

Influence sociale et réseaux

L'attribut cherchant à être expliqué (DV), depend :

1. De caractéristiques individuelles
2. De la position des acteurs dans le réseau

Influence sociale et réseaux

Exemple : l'intention de vote Front National et relation de sociabilité

Attributs individuels : CSP, Origine géographique, Age,...

Position dans la **structure** :

1. **Centralité** : les individus les plus isolés socialement vote plus souvent FN, indépendamment du vote de leurs relations
2. **Broker** : les individus en position de broker vote moins souvent FN, indépendamment du vote de leurs relations

Influence sociale : Les individus en relation avec d'autres ayant l'intention de voter FN vote plus souvent FN

Influence sociale et réseaux

Exemple : l'intention de vote Front National et relation de sociabilité

Influence sociale et position dans la structure : Pression sociale plus forte groupe sociaux votant FN : les individus fortement insérés dans des triades impliquant des individus votant FN ont plus tendance à suivre le choix du groupe que pour les autres types de vote possible

Influence sociale et attributs : l'influence sociale est plus forte en campagne, surtout dans le cadre de relation réciproque

Les modèles **ALAAM**

Social influence (Robins et al., 2001)

Network models can:

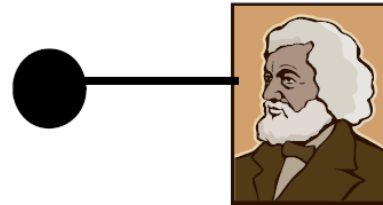
- Predict a binary variable from other individual level variables

BUT ALSO.....

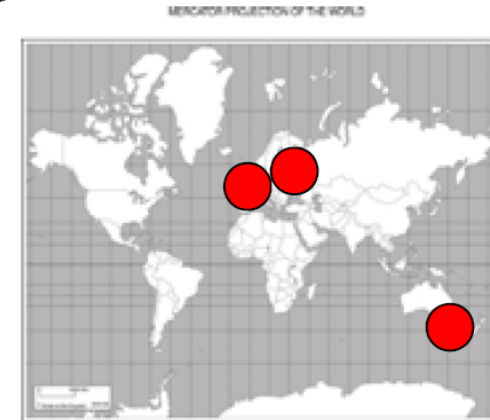
- Network ties of varying configurations



- Attributes of alters & network ties



- Spatial



Social influence (Robins et al., 2001)

Here we regard the **network as fixed**, and treat the states of nodes (eg attitude, belief, behaviour) as (binary) variables

The node state variables are not assumed independent

Some potential effects (eg tendency for the state of an actor to depend on the state of a network partner) are assumed to be common across the system

The result is a model that can be estimated from an observation on the network and node state variables (and any covariates)

$$P(Y = y | X = x) = (1/Z) \exp\{\theta p \sum z_p(y, x)\}$$

where

- $X = [X(i, j)]$ is a matrix of network tie variables, with realisations $x = [x(i, j)]$
- $Y = [Y(i)]$ is a vector of binary node attribute variables, with realisations $y = [y(i)]$
- $z_p(y, x)$ is a network-attribute statistic (consistent with assumed dependence)
- θp is a corresponding parameter
- $Z(\theta) = \sum_y \exp\{\theta p \sum z_p(y, x)\}$ is a normalising quantity

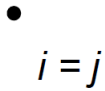
A model for the distribution of attributes, conditional on the observed network

Social influence (Robins et al., 2001)

$Y(i)$ and $Y(j)$ are conditionally independent unless:

Distance 0

D_0 : i and j are the same node



Logistic regression
model

Distance 1

D_1 : i is directly connected to j



Autologistic
regression – the
model used here

We want a model for: $\Pr(\mathbf{Y} = \mathbf{y} \mid \mathbf{X} = \mathbf{x})$

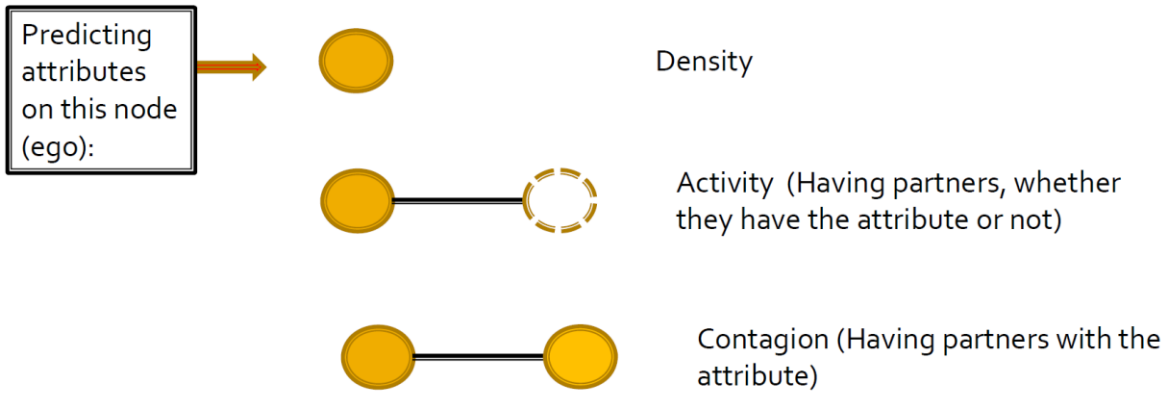
Probability of observing graph \mathbf{x} GIVEN
observed attribute vector \mathbf{y}

$$\Pr(\mathbf{Y} = \mathbf{y} \mid \mathbf{X} = \mathbf{x}) = \frac{1}{K} \exp \left\{ \underbrace{\sum_Q \lambda_Q z_Q(\mathbf{y})}_{\text{Attribute only effects}} + \underbrace{\sum_R \lambda_R z_R(\mathbf{x}, \mathbf{y})}_{\text{influence part – interaction of ties and attributes}} \right\}$$

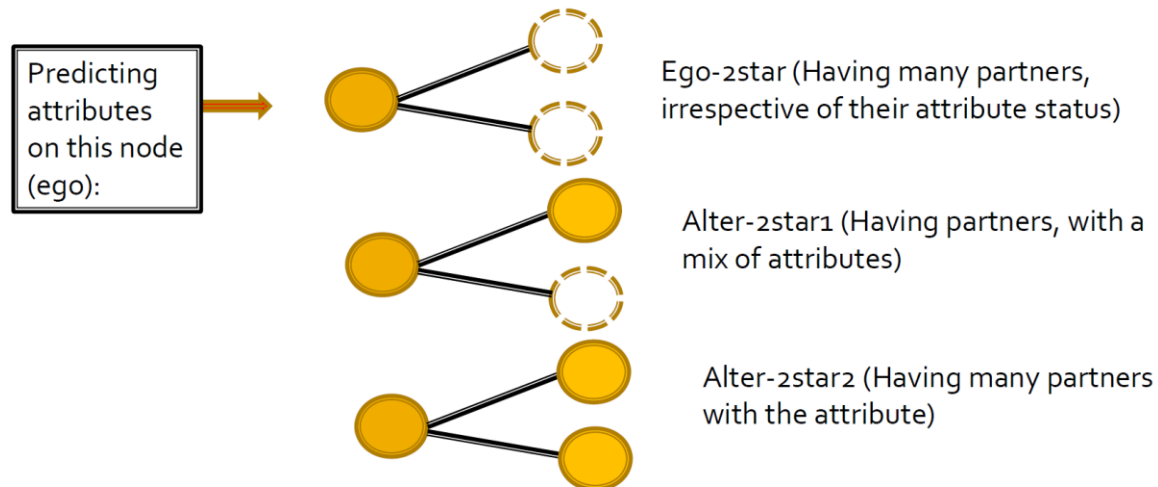
Second summation is over all influence configurations R

Social influence (Robins et al., 2001)

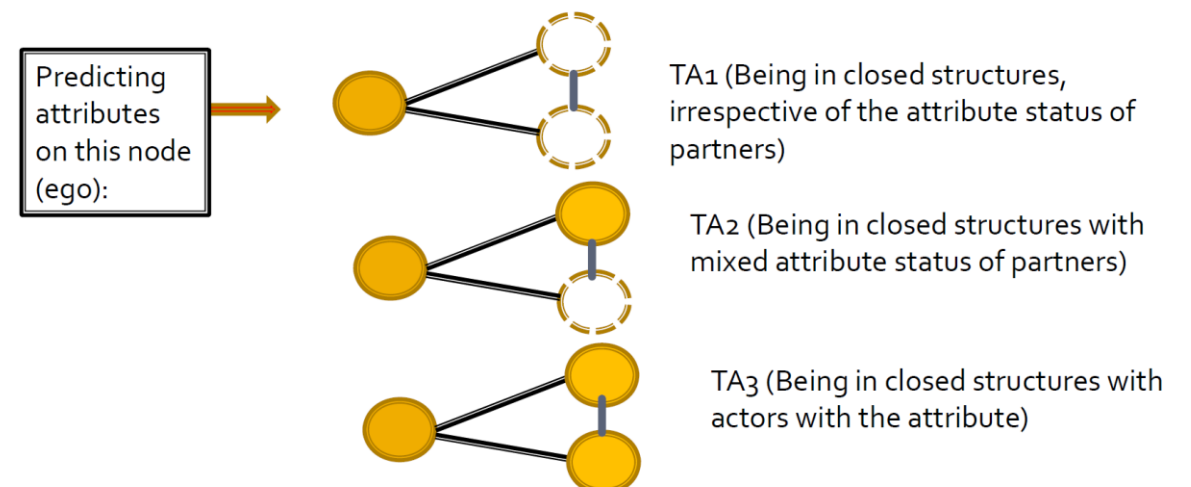
Simple configurations:



Star configurations:



Triangle configurations:



MPNet

MPNet-fff

File

Number of nodes:
A: 0
B: 0

☐ Simulation ☒ Estimation ☐ GOF ☐ Bayesian estimation

☒ Attribute file: Browse...

Model specification

A B X (two-mode) A X B

☐ Include ☐ Directed ☐ Fixed ☐ Fix density Starting density: 0,001

Network file: Browse...

☐ Structural zero file: Browse...

☐ Missing indicators: Browse...

Select parameters...

Attribute/Dyadic covariates

<input type="checkbox"/> Binary:	0	Attribute file:	<input type="text"/>	Browse...	Select...
<input type="checkbox"/> Continuous:	0	Attribute file:	<input type="text"/>	Browse...	Select...
<input type="checkbox"/> Categorical:	0	Attribute file:	<input type="text"/>	Browse...	Select...
<input type="checkbox"/> Dyadic:	0	Attribute file:	<input type="text"/>	Browse...	Select...

Simulation/GOF Estimation

Subphases: 5

Gaining factor: 0,010

Multiplication factor: 10

Iterations in phase 3: 500

Max. estimation runs: 1

☐ Do GOF at convergence 500

☐ Generate GCD at convergence

Bayesian estimation options

Maximum lag (SACF): 1

☒ Scaled identity matrix

☐ Combined simulation

☐ Nonconditional simulation

☐ Covariance file: Browse...

Update Start

Ready

La diffusion d'une norme de
punitivité

Common Pool Resources Institutions

Ostrom identified eight "**design principles**" of stable local common pool resource management:

- Clearly **defined** (clear definition of the contents of the common pool resource and effective exclusion of external un-entitled parties);
- The appropriation and provision of common resources that are adapted to **local** conditions;
- **Collective-choice arrangements** that allow most resource appropriators to participate in the decision-making process;
- Effective **monitoring** by monitors who are part of or accountable to the appropriators;
- A scale of graduated sanctions for resource appropriators who violate community rules;
- Mechanisms of conflict resolution that are cheap and of easy access;
- Self-determination of the community recognized by higher-level authorities; and
- In the case of larger common-pool resources, organization in the form of multiple **layers** of nested enterprises, with small local CPRs at the base level.

Common Pool Resources Institutions

Common Pool Resources Institutions

1. Distinction between public good (non exclusion/ non rivalry) / **common** good (non exclusion/ rivalry)
2. Hardin (1968) – The tragedy of commons: egoistic rationale choice lead to **over exploitation** of the resource
3. Olson (1965) – logical to have a **free rider** behavior
4. Solution: privatization or Leviathan

Collective action based solution: **Institutional** arrangements (Wade 1988; Ostrom 1990; Ostrom, 1999; Ostrom et al., 2008; Cox et al., 2009)

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Common Pool Resources Institutions

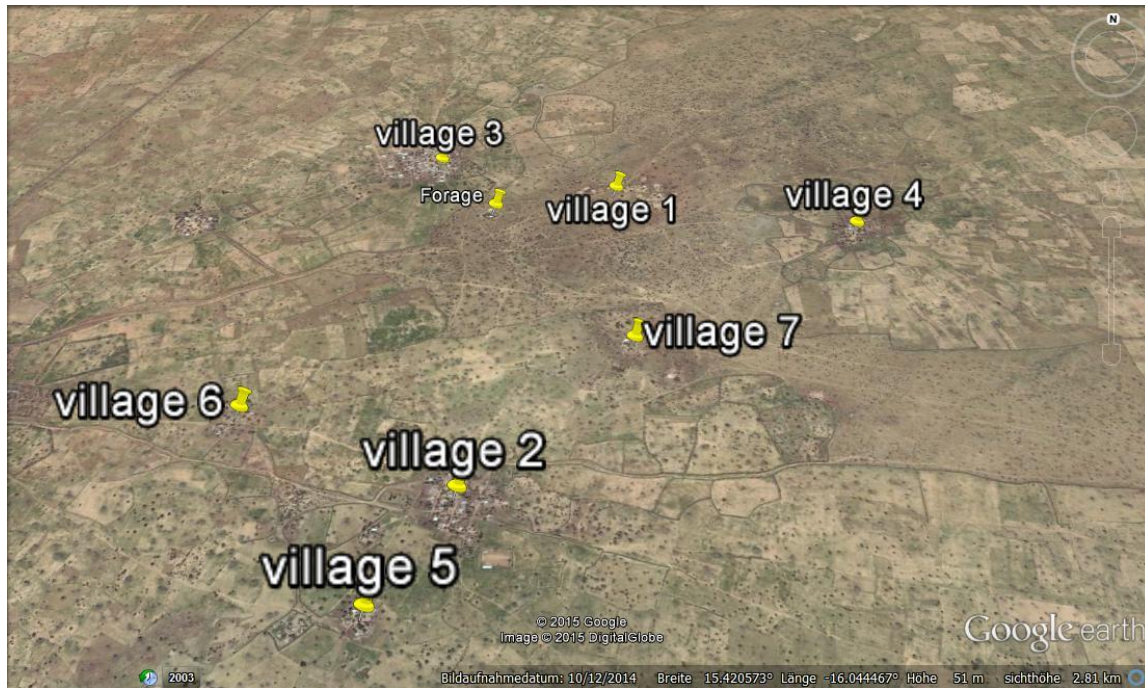
Ostrom identified eight "design principles" of stable local common pool resource management:

- Clearly defined (clear definition of the contents of the common pool resource and effective exclusion of external un-entitled parties);
- The appropriators have a strong sense of common property rights and institutions;
- Collective decision-making by appropriators;
- Effective monitoring by monitors who are part of or accountable to the appropriators;
- A scale of graduated **sanctions** for resource appropriators who violate community rules;
- Mechanisms of **conflict resolution** that are cheap and of easy access;
- **Self-determination** of the community recognized by higher-level authorities; and
- In the case of larger common-pool resources, organization in the form of multiple layers of nested enterprises, with small local CPRs at the base level.

How social control is exercised to manage common pool resources in communities?

Case study and collected data

Field description



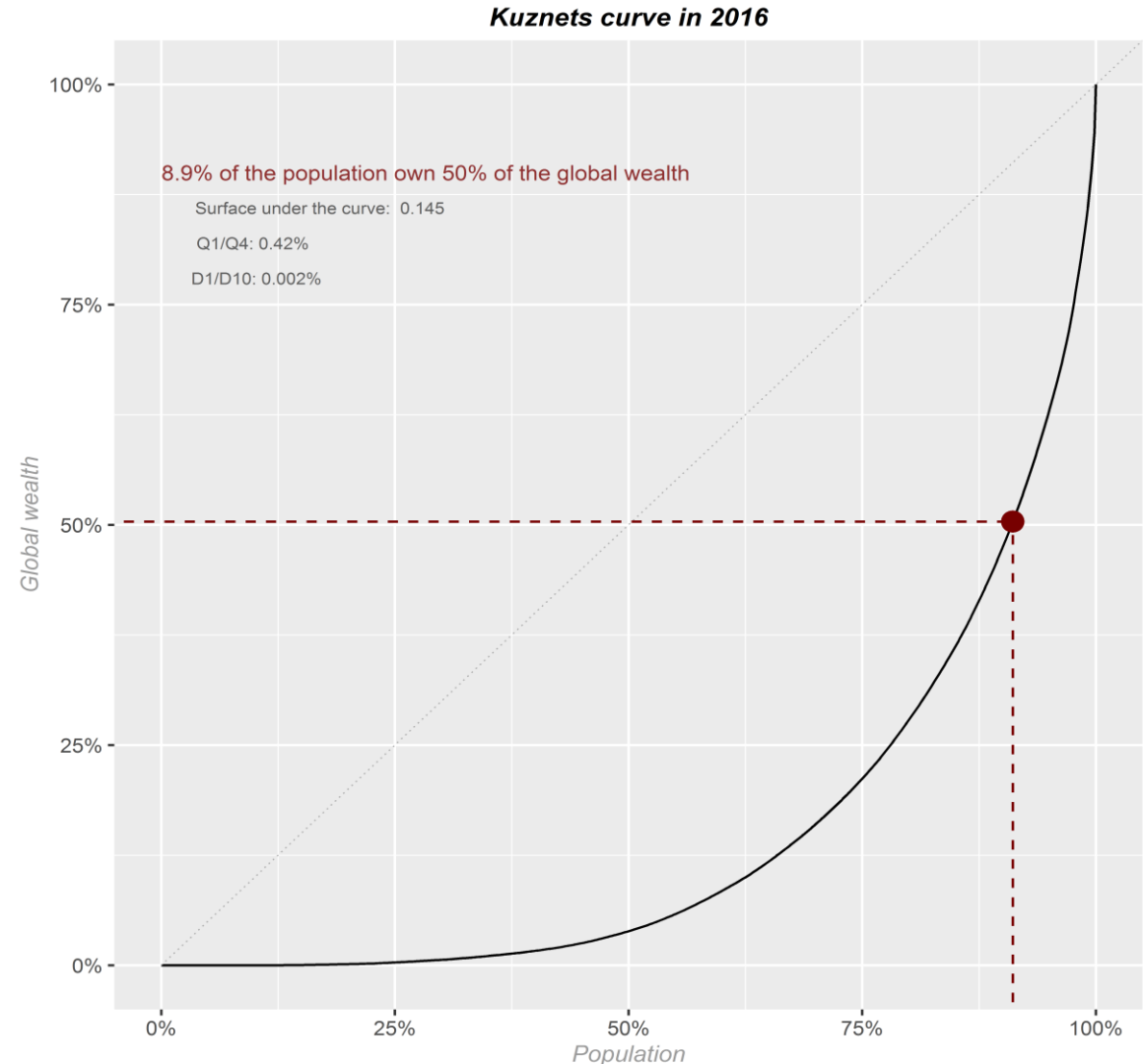
Common-Pool Resource: water



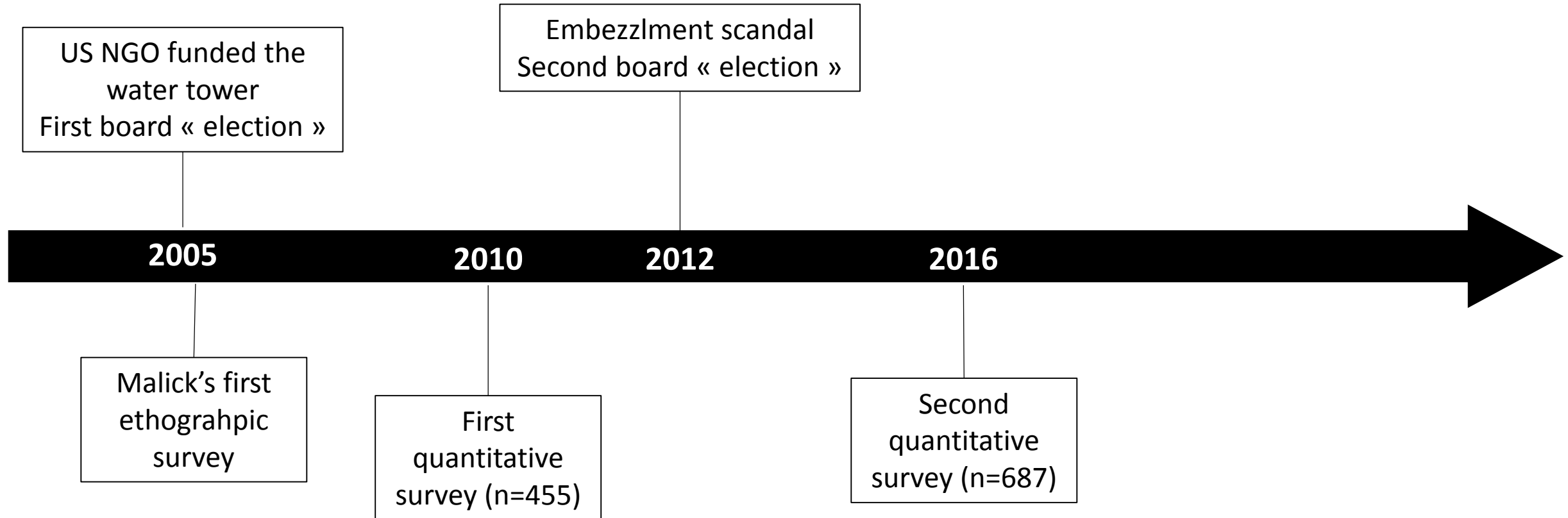
Fieldwork characteristics

Agropastoralist community:

- 2 **ethnic** groups in latent **conflicts** about water using and land ownership
- 7 **villages**, 5 inhabited by Wolof peasants and 2 by Fulani pastoralists
- Strong **gender** inequalities
- Importance of **kinship** to understand social relationships
- 3 sort of **status**: economical, political and sociological



Fieldwork Timeline: shocks and waves



Data structure: attribute data

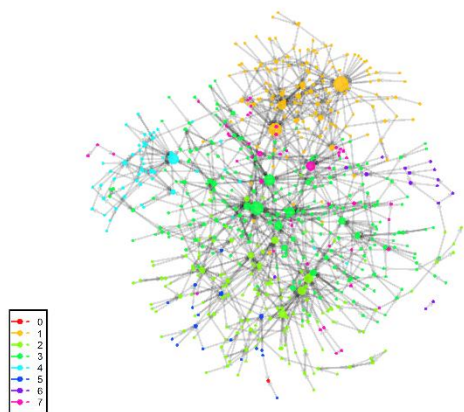
Socioeconomic data

- Geographic: village location, household, geodata (distance)
- Economic: activity, harvests, livestock, agricultural equipment & fields
- Sociodemographic: place of birth, age, gender, language, lineage, board members
- Kinship: for every observed relationships and with partner, village genealogies.

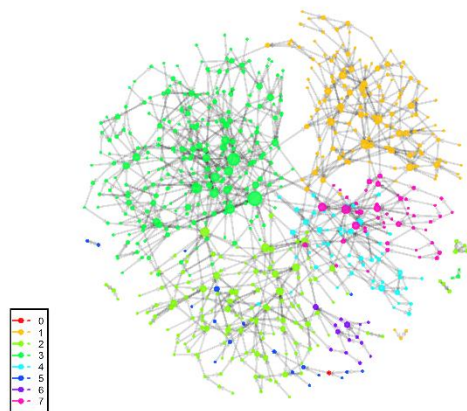
Institutional work

- For both waves: satisfaction about water supply management, common needs on the resource, interest in and evaluation of institutional work
- Only for 2016 wave: election of future board, punitivity (against free-riders), social justice, water consumption

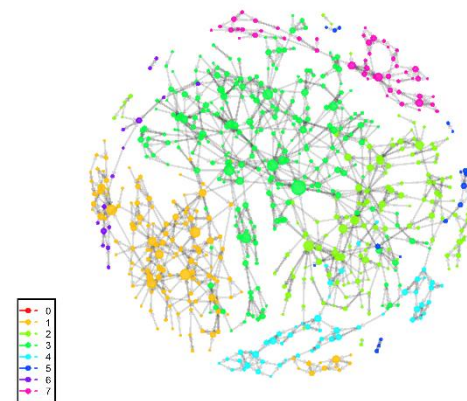
MONEY VILLAGE



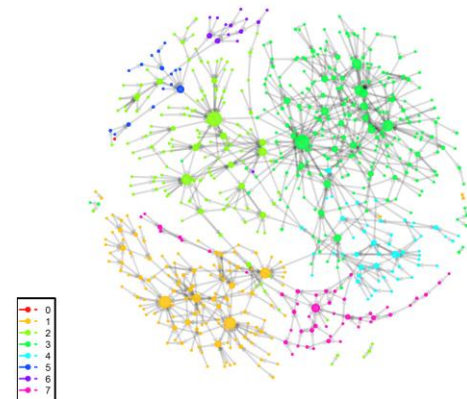
ADVICE VILLAGE



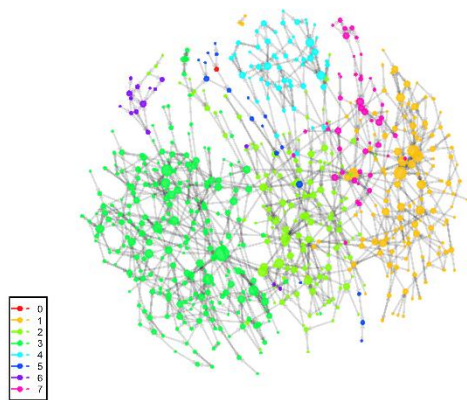
HELP VILLAGE



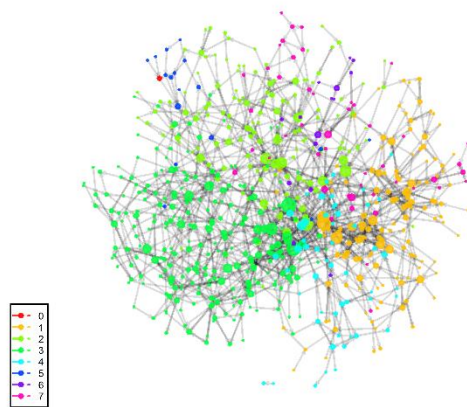
DISPUTE VILLAGE



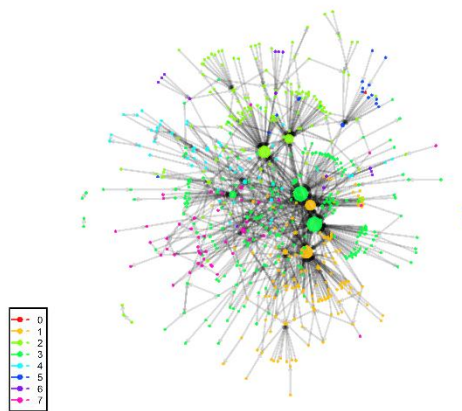
DISCUSSION VILLAGE



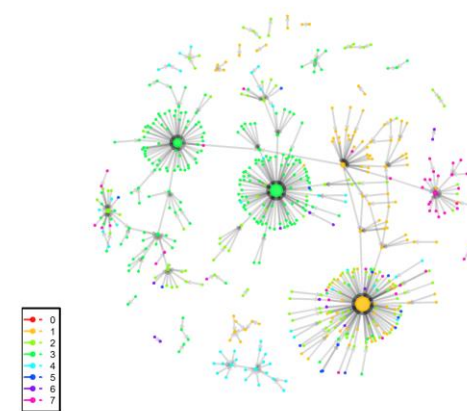
VISIT VILLAGE



RESOURCE VILLAGE



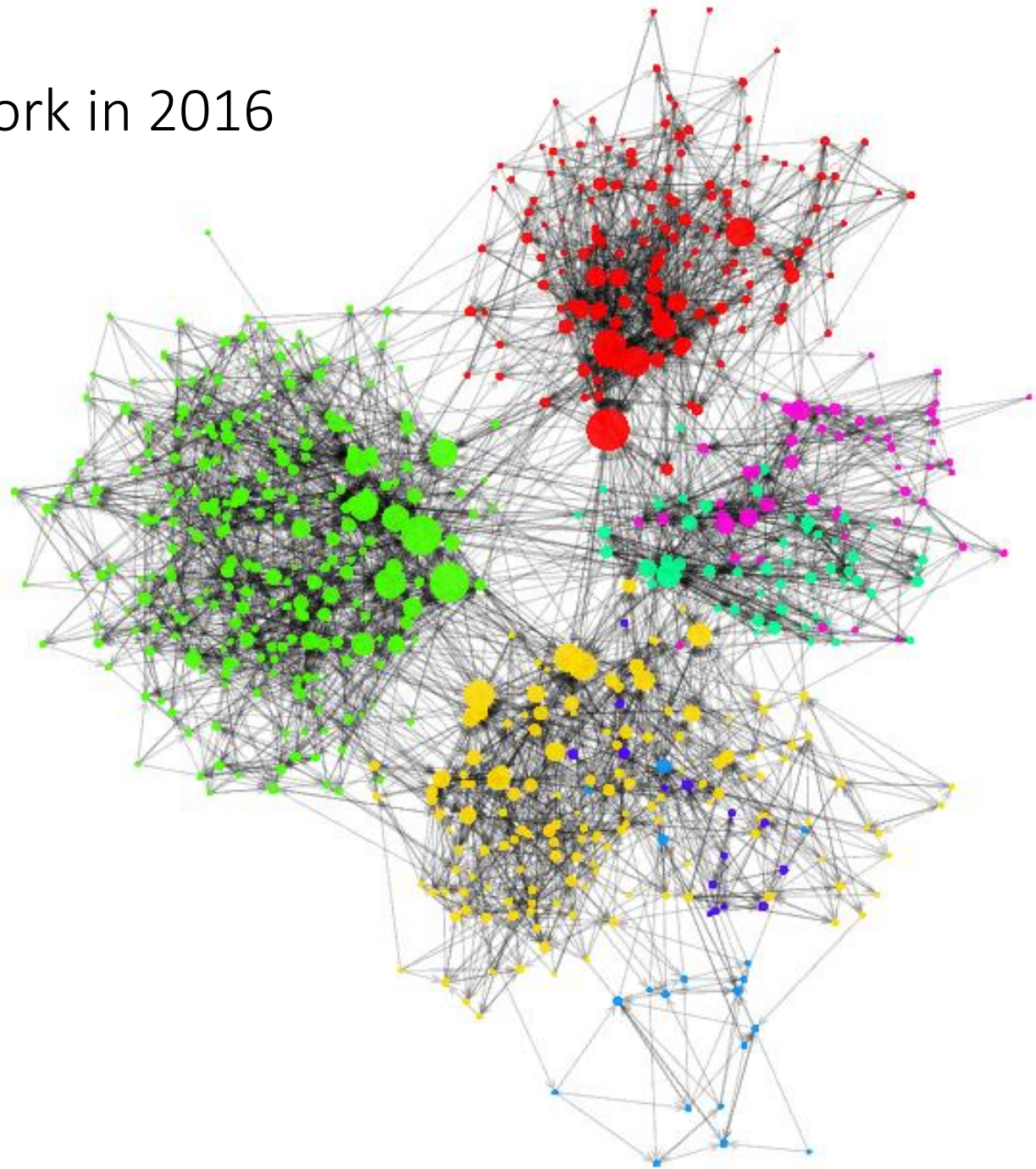
NEW_PRESIDENT VILLAGE



The overall **sociability** network in 2016
(n=687)

Village

1	2	3	4	5	6	7
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Data structure: response rate

Population characteristics:

1. High emigration rate
2. High proportion of people under 15 years old
3. Seasonal migration for livestock farmers (transhumance)

	2016	2010
Respondants	687 (84 %)	455 (69 %)
Non-respondants	130 (15 %)	201 (30 %)
Away during data collection	21 (2 %)	
Other	10 (1 %)	51 (7 %)
Transhumance	99 (12 %)	150 (22 %)
Total	817 (100 %)	656 (100 %)
Emigrated	135 (14 %)	172 (20 %)

Population overlap between both waves: 392 individuals

Who is punitive?

The punitivity question

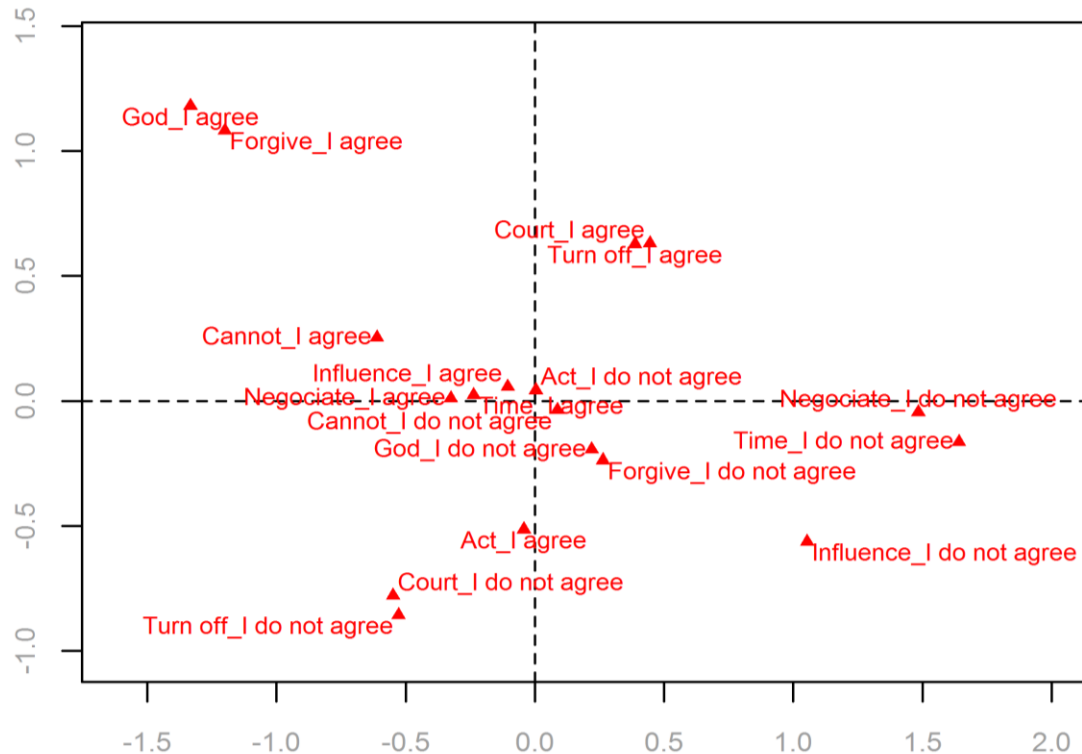
« If some villagers drink/use water but don't pay the bill, what are for you the appropriate sanction in this case...

- ... you do the same (SAME in the graphs)
- ... “let them with God” (GOD)
- ... forgive them (FORGIVE)
- ... « who cannot cannot, and who wan't wan't» (CANNOT)
- ... give them more time (TIME)
- ... negotiate with them (NEGOTIATE)
- ... ask someone to speak with them (INFLUENCE)
- ... Turn off water access (TURN OFF)
- ... pursue them in court » (COURT)

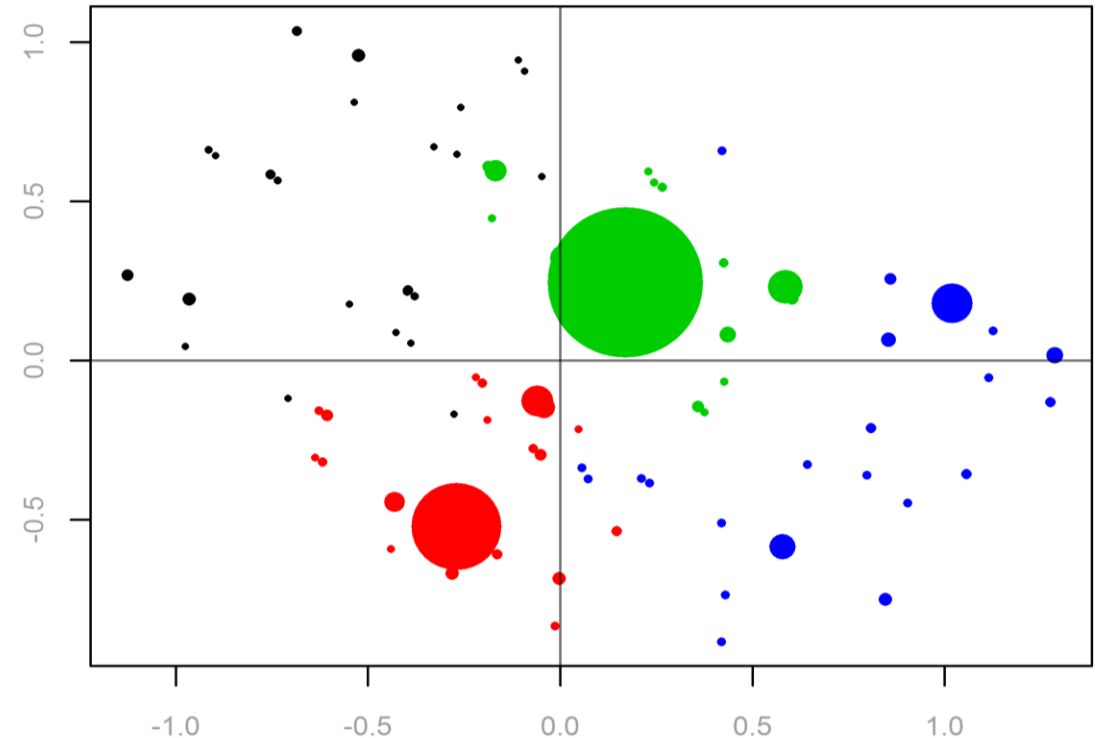
The **punitivity** question

Factorial analysis on responses at that question:

MCA factor map



MCA individual map

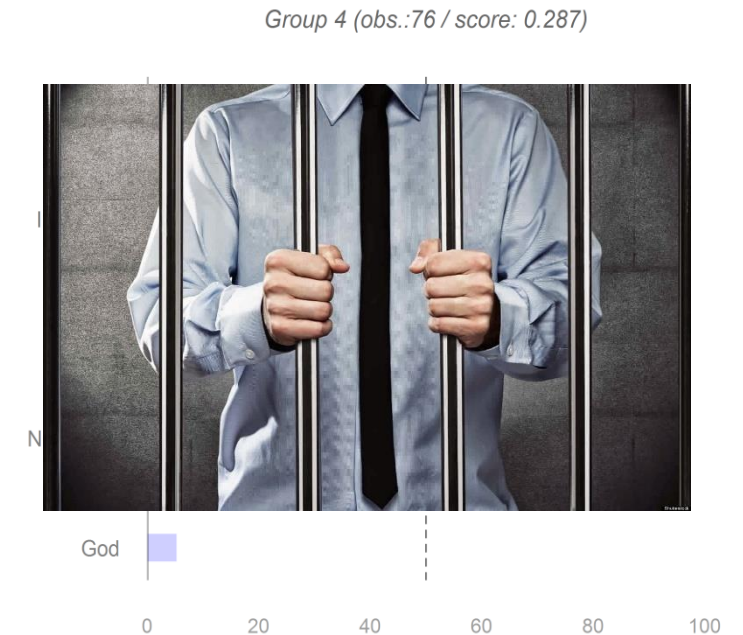
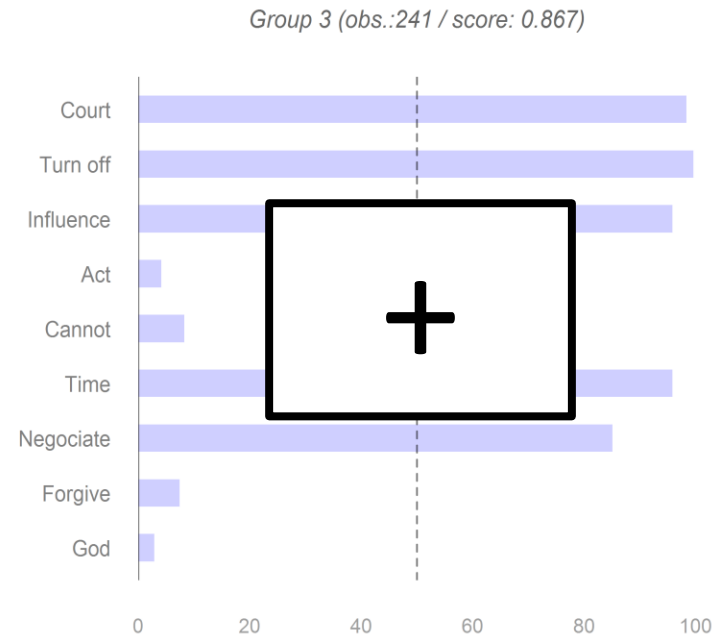
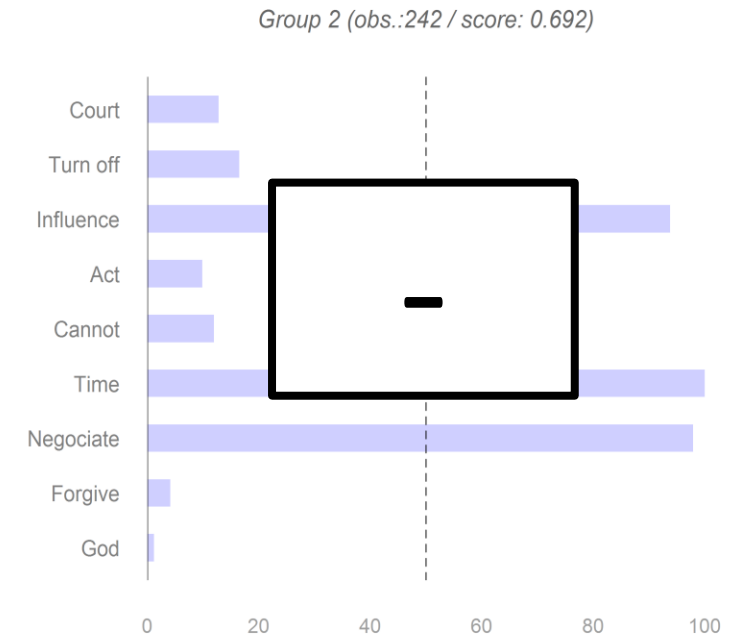
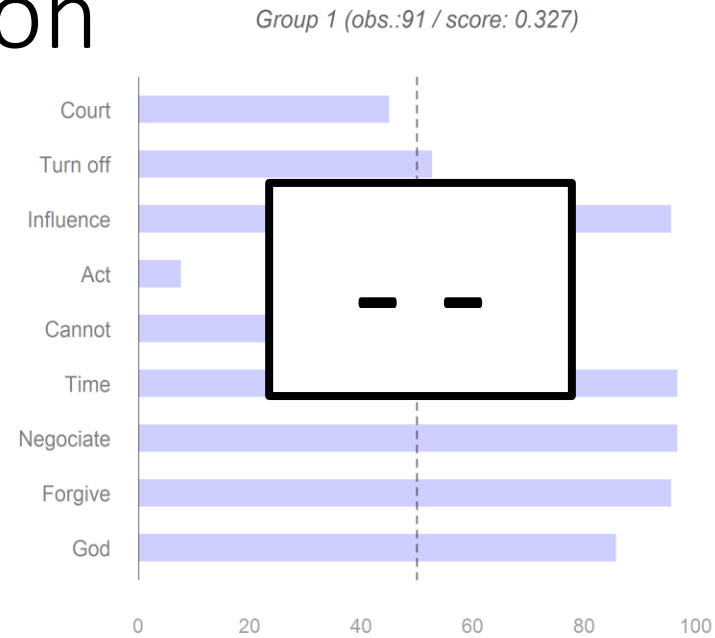


⇒ More punitive individuals are mostly males, cumulating multiple forms of status, highly popular in sociability and influence networks, and are more likely guardians. These results underline a correlation between status and punitivity.

The **punitivity** question

Population was divided in **four** groups (based on a **hierarchical clustering** analysis).

- Group 1: called the **forgive** group. 91 individuals are in this group.
- Group 2: called the **negotiate** group. 242 individuals are in this group.
- Group 3: called the **negotiate and court** group. 241 individuals are in this group.
- Group 4: after the **court** group. 76 individuals are in this group.

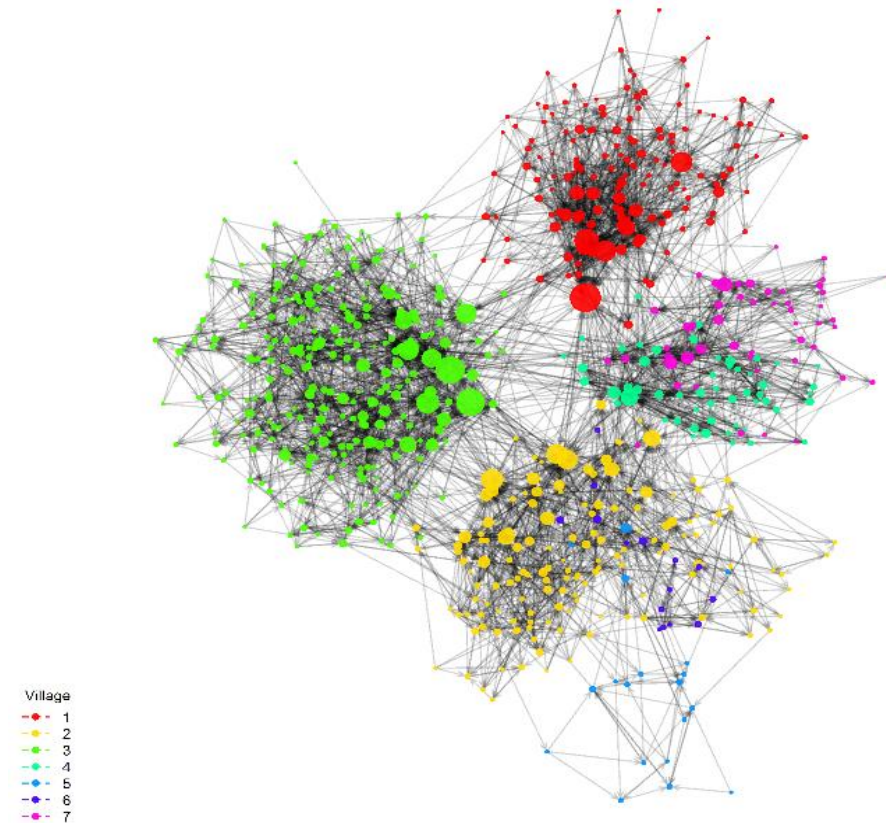


The raising of social norms

How an **opinion** is explained by individuals' attributes but also by their relationships? How opinion of people I am in **relationship** influence my opinion?

Because of MPNet for ALAAM needs a binary attribute, I **binarized** punitivity group affiliation: for people in groups 1 and 2 (less punitive people), the value is 0: for those ones in groups 3 and 4, the more punitive, value is 1.

⇒ How strong punitivity **spreads** out the “sociability” network?



ALAAM on punitivity

- Social **influence** effect (contagion): the more I am in relationship with strongly punitive, the more am I.
- Social **justice** : impact of egalitarian views on social justice (weather or bigger household have to pay less) is no significant.
- **Board** members : the representatives of the community are more punitive than the rest of the population.
- **Influence** network: the more an individual is named for the influence question, the more he/she is punitive.
- Also male, Wolof and family chief are more punitive.

	Effects	M1
Structural effects	Intercept	-0,849 (0,421) *
	Sender	0,045 (0,037)
	Contagion	0,055 (0,025) *
Control effects	Redistribution social justice	-0,100 (0,182)
	Interest in board work	-0,228 (0,179)
Socioeconomic effects	Family chief	0,741 (0,296) *
	Female	-0,612 (0,278) *
	Age	-0,003 (0,005)
	Farmer	0,155 (0,216)
	Livestock farmer	-0,084 (0,255)
	Merchant	0,123 (0,287)
	Peul	0,593 (0,225) *
Status effects	Lineage	0,075 (0,184)
	Rich	0,194 (0,297)
	Board members	1,315 (0,584) *
Guardian effect	Influence popularity	0,092 (0,045) *

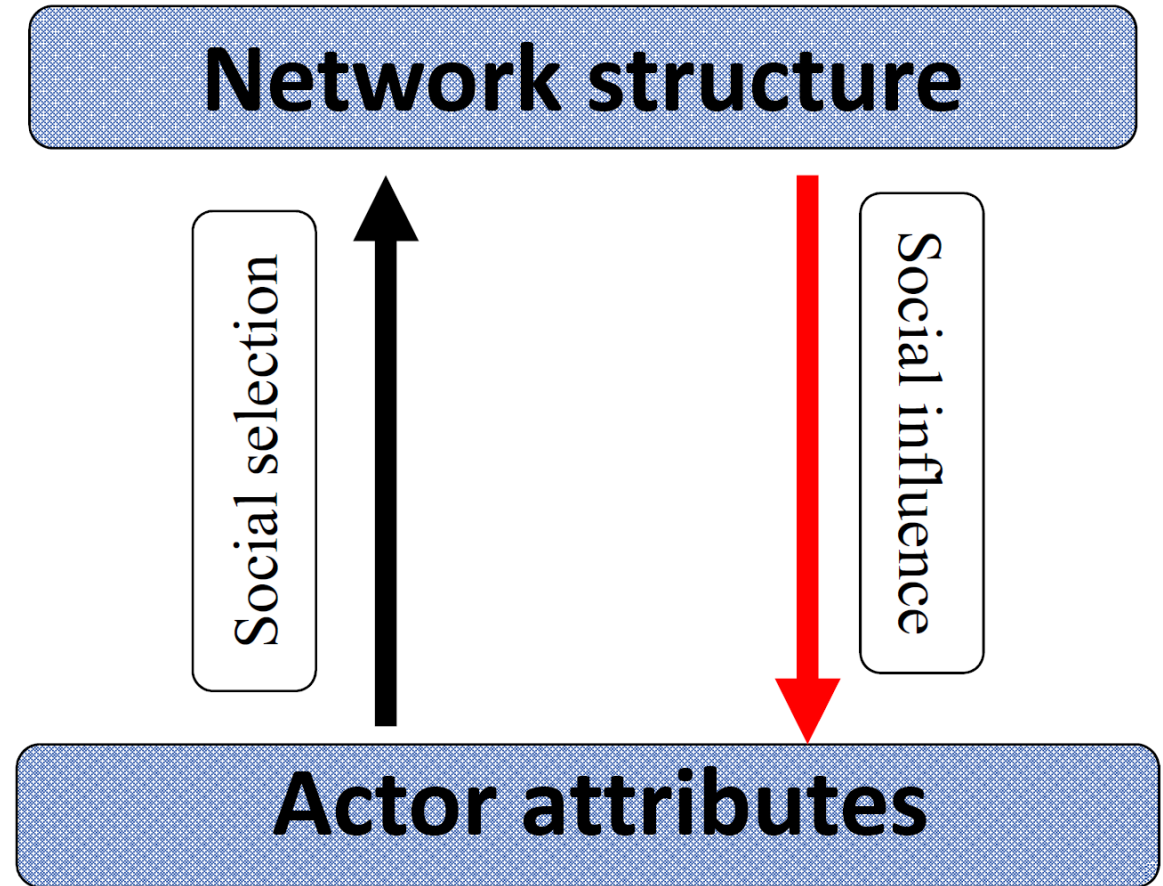
Conclusion

Social dynamics

Network structure influences actor attributes at the same time as actors shape the structure of their **behavior** (smoking behaviour, friendship)

PNet: ERGMs and ALAAM

SIENA: stochastic actor oriented models (SAOM) General logic of a statistical **test**



ERGMs versus ALAAMs

ERGM is a tie-based model

- Predicting ties
- Social selection
- Number of data points is the number of possible ties: $n(n-1)$

ALAAM is a nodebased model

- Predicting behaviour
- Social influence
- Number of data points is the number of actors: n

Snijders et al (2006) SAOM can do both simultaneously
But only with longitudinal data

Thank you for your attention...